

# 2004 Automotive Dealer Tax Update

*Willard J. De Filippis, CPA, author and publisher of the "Dealer Tax Watch" and the "LIFO Lookout" will be presenting industry professionals with the latest, most up to date tax and compliance information that WILL need to be considered regarding automotive dealership operations as the year 2004 comes to a close.*

*In addition to speaking in detail on the topics listed below, Willard will be available to speak about any tax related issue that you or your dealership may have during an open format Q & A session. Don't miss this opportunity to enhance your education and learn with some of the best and brightest in your industry. Register today by calling (616) 527-4470 or click <http://www.greenoutsourcing.com/Seminar.asp>*

**Who:** Automotive Industry Professionals (Automotive Dealership General Managers, CFOs, Controllers, Office Managers, Principals and **especially CPA, accounting and legal professionals that represent automotive dealerships**). CPAs: This is a great opportunity for you to strengthen your relationships with clients, bring them along!!

**What:** 2004 Dealer Tax Update: Tax Strategies, IRS Activities and Year End Opportunities

**When:** November 9<sup>th</sup> (Champaign - Urbana, IL), 10<sup>th</sup> (Peoria, IL) and 11<sup>th</sup> (Indianapolis, IN) 2004. All meetings will begin at 8:00 am and end at 3:00 pm with a lunch served at 12:15 pm.

## **Where:**

November 9<sup>th</sup> – Urbana Golf and Country Club  
100 E. Country Club Rd.  
Urbana, IL 61801  
Phone: 217-344-8670  
<http://www.urbanacountryclub.com>  
\*call or click for directions

November 10<sup>th</sup> – Radisson Castle Hotel  
117 N. Western Dr.  
Peoria, IL 61604  
Phone: 309-673-8040  
<http://www.radisson.com/peoriail>  
\*call or click for directions

November 11<sup>th</sup> – Country Club of Indianapolis  
2801 Country Club Road  
Indianapolis, IN  
Phone: 317-291-9770  
<http://www.indygolf.com/show.mv?countryclubofindy>  
\*call or click for directions

**How:** Price - \$69.00 for all registrations made before November 8<sup>th</sup>  
\$89.00 for all registrations made after November 8<sup>th</sup> and at the door  
(Price is per person, price includes training material and lunch)

**REGISTER TODAY – SPACE IS LIMITED – Call 616-527-4470 or register at**  
<http://www.greenoutsourcing.com/Seminar.asp>

